



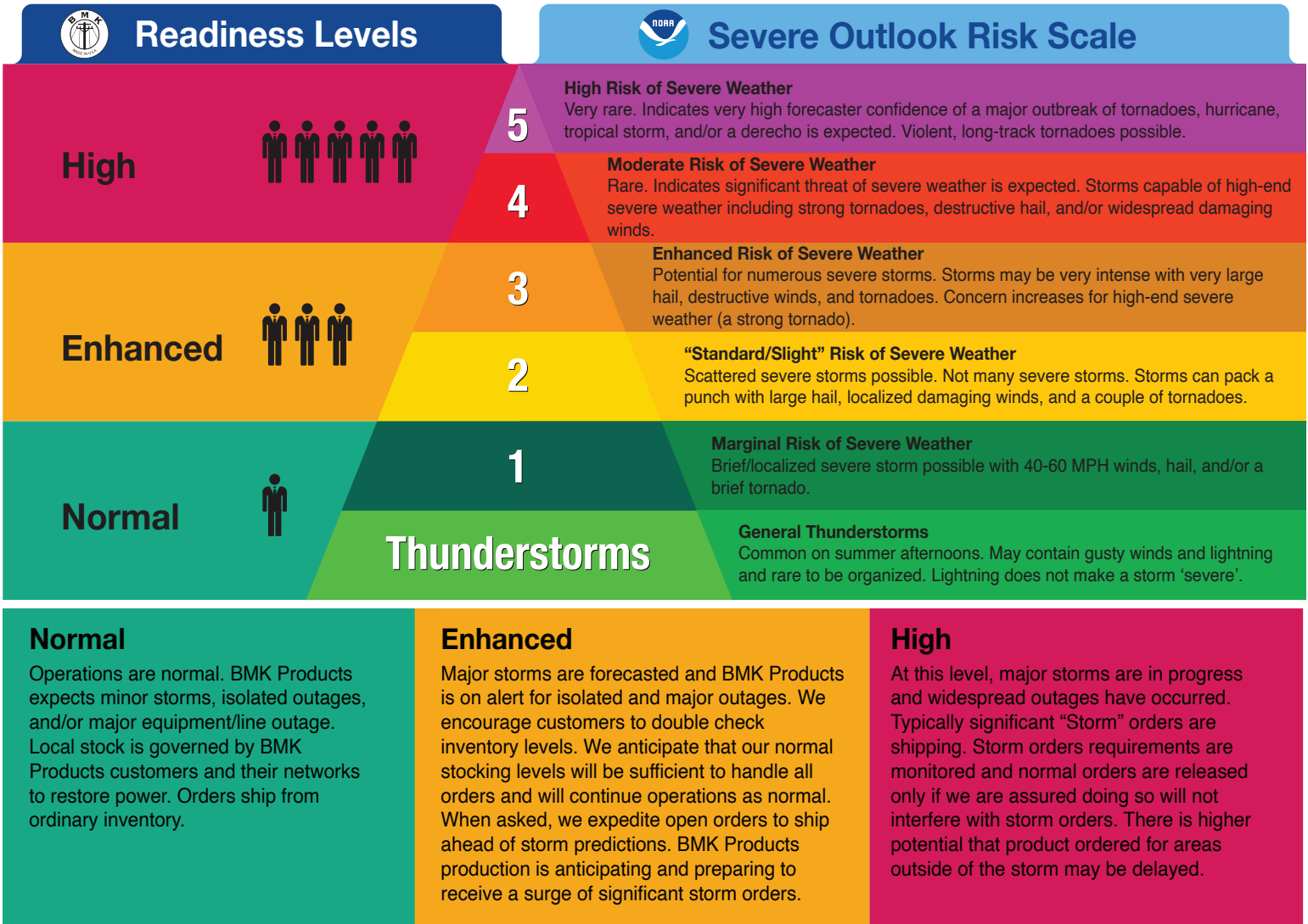
SEVERE WEATHER PROTOCOL

This notice provides insight and relevant information to simplify communication during severe weather. With effective communication, we can restore power and overcome outages and damage from severe weather more effectively.

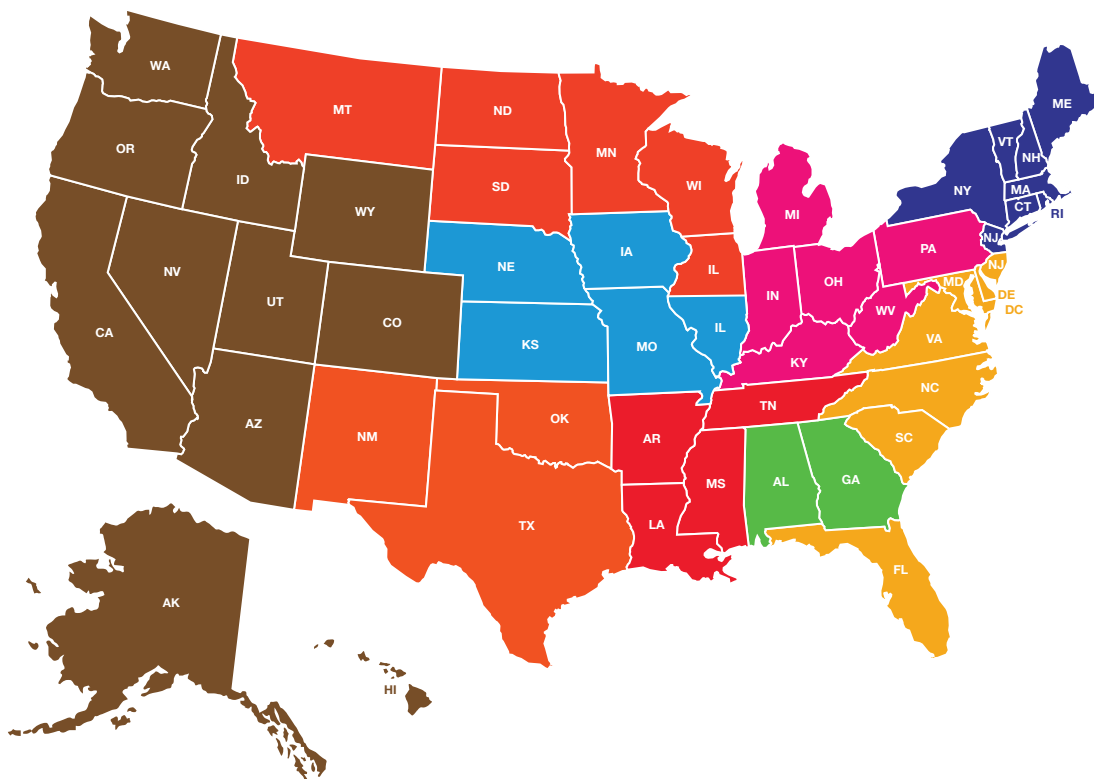
Working together and providing products to help restore power during severe weather is a primary focus for BMK Products.

Inventory and orders are managed based on weather risk levels. “Storm Orders” take priority when necessary and we apply available assets to urgent situations. We are committed to working around the clock if necessary, to support efforts until an urgency has subsided.

BMK Products’ “readiness” mimics the Severe Weather Risk Categories.



Emergency Contacts & Territory



BMK Products monitors weather and utility outage reports and elevates readiness levels accordingly. Communication, both internally and externally occur as readiness levels change.

Dedicated Inventory

BMK Products maintains dedicated “Storm Emergency” inventory of critical restoration products. The dedicated products are specifically set aside for utility needs during storm emergencies when immediate high volume material needs are anticipated. Additionally, when a major storm is imminent, we set aside regular inventory as potential storm material.

Availability

Storm inventory is available on a first-come first-serve basis. However, to ensure that storm inventory ships to the area(s) in critical need, we reserve the right to determine when and where to make material available.

24/7 Manufacturing

BMK Products will dedicate production capability toward manufacturing storm orders during a major event. We will operate 24/7 as needed to manufacture products for emergency power restoration. Availability may depend on raw material supply chain.

Expedited Shipping Available*

*Fees will apply.

Polecrete®
STABILIZER



Mike Stackhouse (417) 827-0028
mstackhouse@fsi.co

Ryan Meier (636) 699-5987
rmeier@fsi.co

The Barclay Group (TBG)

Alabama, Georgia

Barclay Miller (225) 456-0229
b.miller@tbg-associates.com

EMS

N. Dakota, S. Dakota, Minnesota,
Montana, Northern Illinois,
Wisconsin

Sean Dunham (612) 201-4759
sean.dunham@emspartnersinc.com

Jones Power

New Mexico, Oklahoma, Texas

Rick Jones (405) 826-1959
rick@jonespowerproducts.com

LVA Sales

Connecticut, Maine, New Hampshire, N.
New Jersey, New York, Massachusetts,
Rhode Island, Vermont

Bob Valvo (585) 297-9982
Bvalvo@lvasales.com

Moehn Sales

Lower Illinois, Iowa, Kansas,
Missouri, Nebraska

Jeff Moehn (402) 658-9297
JMoehn@moehnsales.com

Pacific Power Reps

Alaska, Arizona, California, Hawaii,
Idaho, Nevada, Oregon, Washington

Jeff Fisher (949) 439-9443
jeff@ppreps.com

Powerlink

Indiana, Kentucky, Michigan, Ohio,
Pennsylvania, West Virginia

Anna Myers (440) 899-0884
myers@yourpowerlink.com

Ruffin & Associates

Arkansas, Louisiana, Mississippi,
Tennessee

Chip Williams (901) 289-8549
chip@ruffin-associates.com

Utility Service Agency (USA)

Delaware, Florida, Maryland, S. New
Jersey, North Carolina, South Carolina,
Washington DC, Virginia

Chris Horsley (919) 263-8685
Chris.Horsley@utilityserviceagency.net